

Less traffic and cleaner air: The second generation of ONOs are hitting the streets of Berlin with Hermes and Liefery

- **Replacing diesel vans and trucks: E-mobility company begins new pilot projects in the city of Berlin with German companies Hermes and Liefery.**
- **First Berlin, then the world: ONO to mass produce in 2020, tackling urban logistics, the courier, express and parcel (CEP) delivery market, and more.**

Berlin, July 29, 2019: Based in Berlin, Germany, the e-mobility company ONO (www.onomotion.com) is moving closer to their vision of creating cleaner and more enjoyable cities. Starting today, the second generation of the ONO Pedal Assisted Transporter (PAT) is hitting the streets of Berlin, as part of two pilot projects with German logistics companies Hermes and Liefery. The ONO PAT is an emissions-free and weather-protected vehicle developed to first focus on intra-city logistics and the CEP industry. It features two electric motors and does not require a driver's licence. With its load volume-capacity of over 2m³, four easily exchangeable cargo-units replace the volume capacity of a conventional delivery vehicle.

Berlin, Europe and Beyond: A Clean and Cost-Effective Solution

ONO and its pilot project partners are tackling a problem that affects cities worldwide, let it be in Berlin, Paris, London or New York. In city centres everywhere, last mile deliveries cause road congestion, air pollution, and take up valuable city space. However, now, through solutions like the ONO Pedal Assisted Transporters, companies are changing their ways. ONO's vision is to create cleaner and more enjoyable cities, freeing our cities of traffic jams and exhaust fumes. And the solution does not only lie in the vehicle itself, but rather involves an innovative ecosystem that includes the use of micro-depots within urban centres. Vehicles loading cargo from micro-depots within the city, as opposed to huge warehouses on the outskirts, is more sustainable, reduces the number of trucks in the city, thus reducing noise and air pollution.

Ahead of 2020 Mass Production: Demonstrating Feasibility of Replacing Diesel Vehicles Through Pilot Projects

The pilot projects¹ with Hermes and Liefery will address feasibility concerns of switching from conventional trucks and vans to ONO PATs for urban logistics. Calibre and performance, among other things, will be monitored as the vehicles are used in daily and regular operations. ONO will use the results to prepare for mass production in the spring of 2020. Beres Seelbach, ONO co-founder and Managing Director explains, "With our e-cargo vehicles in everyday use, we look forward to demonstrating that cargo bikes are an effective alternative to conventional delivery practices, and that our ONO in particular best meets the needs of urban logistics."

¹The first pilot project with Hermes runs from Monday July 29, 2019 for four weeks, followed by a second four-week project with Liefery. ONO provides each company with one ONO Pedal Assisted Transporter and two cargo-units. ONO handles all servicing and maintenance. Delivery times and schedules are established by the companies. The ONO cargo-units are filled at the companies' distribution centres and brought to the micro-depots by van. From there, cargo-units are loaded onto the ONO PATs. The transportation of goods takes place within a predetermined 5 to 10km range.

Multiple Applications and Secondary Markets

The pilot project launch also marks the expansion of ONO's target markets. After mainly focusing on the CEP market, the company is now addressing urban logistics as a whole. The ONO transporter is built using a modular platform base, where standardised cargo-units and different modular units can be easily swapped. In addition to parcel deliveries, the aim is for the ONO PATs to be used to transport all types of goods, from food to flowers to furniture and more.

Josef Schulze Sutthoff from the German investment firm, Innovations & Beteiligungsgesellschaft Wolfsburg explains, "Cities worldwide are facing the challenges of reducing emissions and managing population growth. ONO addresses these challenges by making last mile delivery clean and by taking up less space. With the roll out of the second generation of this completely new category of vehicle and with the new pilot projects, ONO is that much closer to market maturity and mass production. We see tremendous scaling-up potential in ONO."

Further information on the pilot projects can be found at www.onomotion.com/projects . You can find product images and product details here: www.onomotion.com/press .

About ONO

The European e-mobility company ONO develops and produces high-quality e-cargo vehicles that can be leased by different companies and public institutions. The Berlin company was founded in 2016 by e-mobility pioneer, Beres Seelbach, the former head of design of Volkswagen and Mercedes-Benz, Murat Günak, and light electric vehicle expert and engineer Philipp Kahle. All three founders were enthusiastic about rethinking and reshaping modern urban transportation and they were soon joined by a team of dedicated professionals, who shared their vision of transformative change in urban mobility. There are currently 14 employees at ONO. Further information can be found at www.onomotion.com.

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